



October 7, 2014

Flow Dynamics  
PO Box 231021  
Encinitas, CA 92009

Re: Smart Valve

Dear Flow Dynamics,

I am writing to tell you about our success with your wonderful product, the Smart Valve. We installed the valve on our main water line at the Doubletree Tarrytown in 2013. The installation was very quick and easy and went without a hitch.

Since the valve was installed we have seen consistent savings on our monthly water bill of 10% to 15%. This is phenomenal and has helped improve our bottom line. Other than seeing our water bills drop, you would not even know the valve was there.

In addition to the savings, the Smart Valve helped us win the **2014 Westchester County Green Business Award for Water Resource Conservation**. We are very proud of this as it recognizes the positive results of our 'green' operating philosophy.

My only lament is that our sewer charges are not connected to our water meter, or we would be saving even more money there!

Thank you for making our business better. I would highly recommend the valve to anyone with a water bill and will definitely be spreading the word.

Sincerely,

Rich Friedman  
General Manager  
Doubletree Tarrytown